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➤ **REMA TIP TOP AUTOMOTIVE UK LIMITED** (a subsidiary of the multinational Stahlgruber AG group) the leading UK supplier of tyre repair materials, workshop equipment and consumables are looking to recruit a **General Manager**.

We are seeking a General Manager to head up our operations in the UK, to build on our existing success and continue to lead the growth of our business. The successful candidate will have a proven track record of effective leadership and management preferably gained in the automotive aftermarket. The position will be based at our automotive business headquarters in Leeds.

General Manager, LEEDS, West Yorkshire

Reporting to the Managing Director, CEO & Board the key responsibilities will include;

➤ Key responsibilities:

- Managing the business operations across the company, including but not limited to sales, marketing, operations, & administration
- Taking full responsibility for P&L & reporting to the board
- Developing & deploying a business strategy that delivers profitable growth & market penetration over the short, medium & long term
- Providing strong leadership ensuring the organisation attracts, retains & develops talent across the business
- Further developing a culture for the business focussed on business development & customer service
- Managing & building key relationships with new & existing clients & overseeing all major pitch & tender processes
- Introducing new & creative approaches to business development that will significantly impact the growth & dynamism of the business
- Assessing & analysing new market opportunities that could further enhance the portfolio

➤ Skills Required

This is a senior role for a professional with an eye for opportunity, ambition & drive. We are looking for someone who has:

- The ability to plan & think strategically at a senior level
- Significant experience of working with & adapting business systems
- Excellent written & oral communication skills
- A persuasive & confident approach to projects
- Educated to degree level or above
- Effective team management capabilities
- An outstanding professional relationship manager
- Good knowledge of economic & accounting principles & practices
- A keen attention to detail & budgetary restraints

➤ Key Competences

- Excellent judgment & decision-making
- Effective managerial and motivational skills
- Strong interpersonal & customer facing skills
- Commercially astute and proactive with ability to identify investment opportunities
- Highly analytical with excellent problem solving ability
- Versatile, adaptability & highly driven





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➤ The Candidate

Candidates must have a proven background in management and show they are ready to take the next step in their career. This is a career defining opportunity to join a strong business with a fantastic team where the support & career opportunity is exceptional.

Remuneration package commensurate with position/experience.

In the first instance applicants should submit their 'CV' plus existing remuneration package to the Group CEO, via email to mark.insley@tip-top.co.uk

Closing date for applications is 20 September 2017

